Nestlé Good food, Good life

Nestlé Malaysia Berhad
Q1 2025 Results

29th April 2025

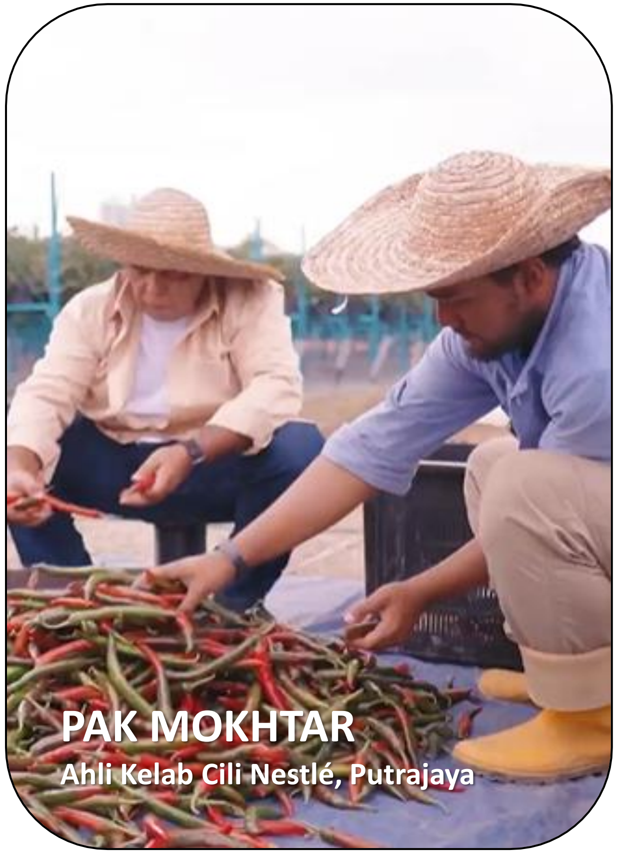
Key Messages

- ❖ Quarter 1: On track with earlier guidance.
- ❖ Sales acceleration and profit recovery over previous quarters.
- ❖ Market share, household penetration, consumer engagement trending favourably.
- ❖ Relentless commitment to advance ESG progress.

MAGGI® Celebrates Unsung Heroes of the Kitchen in CNY and Ramadhan

Partnership with Media Prima to scale up “Kotak Rezeki Dari Hati” for Ramadan

Support to Charities



MAGGI Chilli Farm

MILO 75 Years

NESCAFÉ Coffee Farm

MILO unites all Malaysians again

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Leading in Sustainability always

Expansion of extended producer responsibility in Penang Island

Expanding Project Save in Selangor

MOU with MSPO for Responsible and Inclusive Palm Oil Sourcing

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Innovation in line with Global Priorities

Healthy Longevity
OMEGA GOLD Triple Action

Modern Cooking
MAGGI Air Fryer Series

Chocobakery
MILO Biscuits & MILO Bites

Local initiatives
KITKAT Mixes

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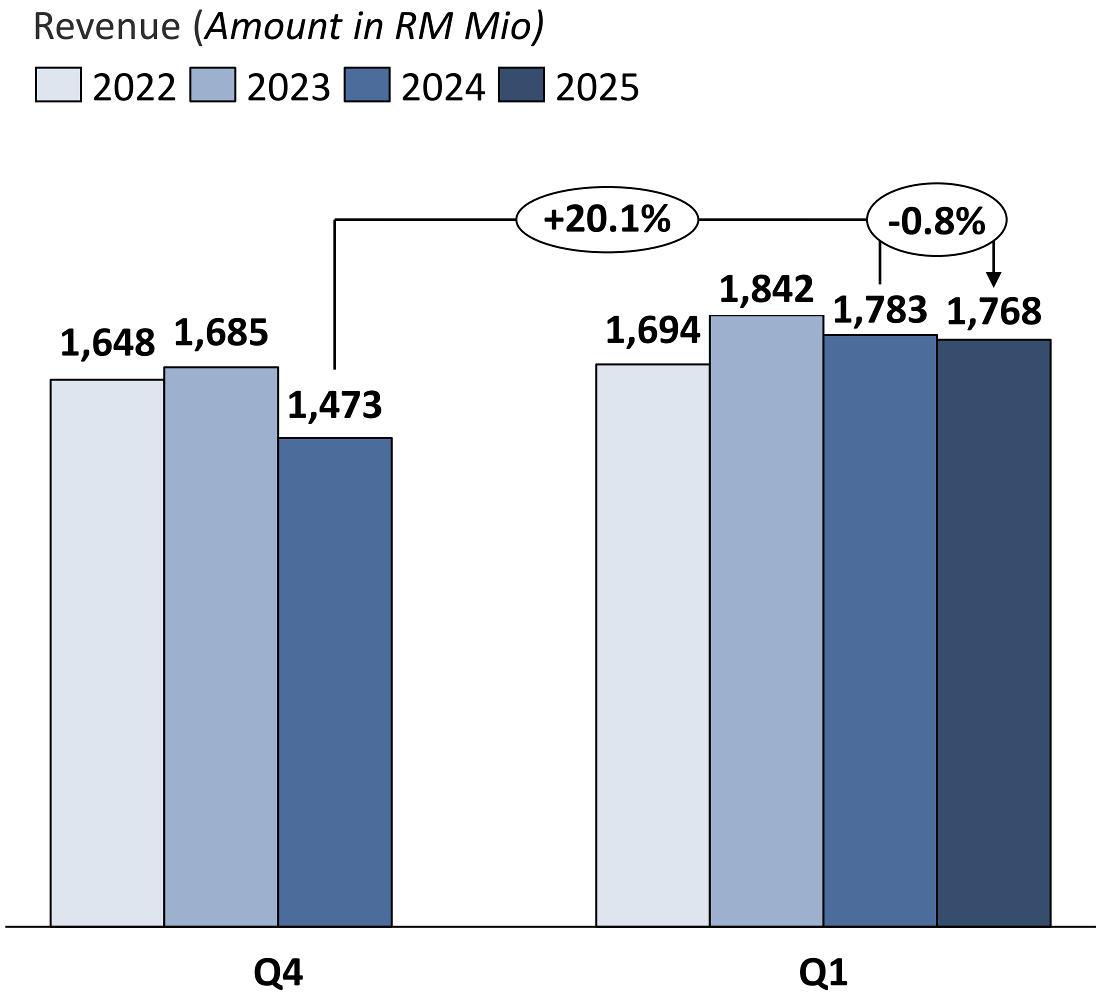
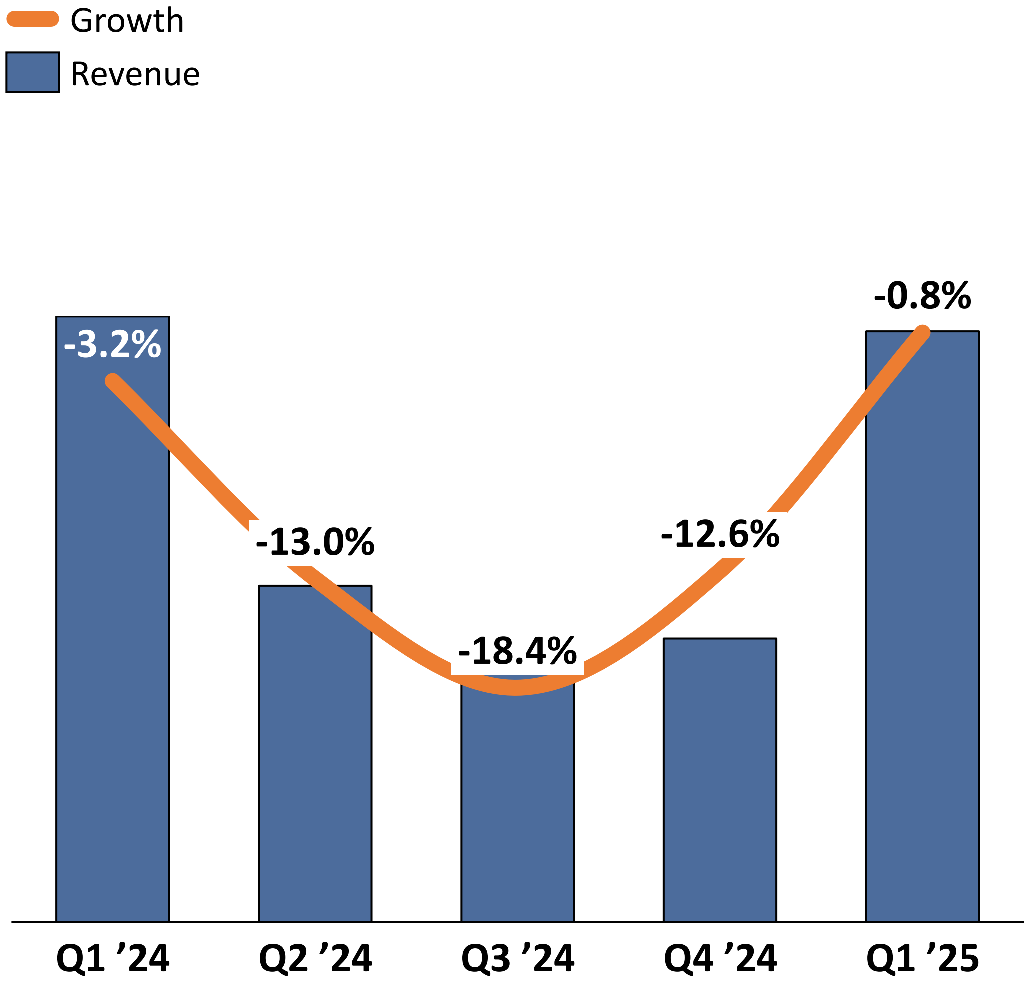
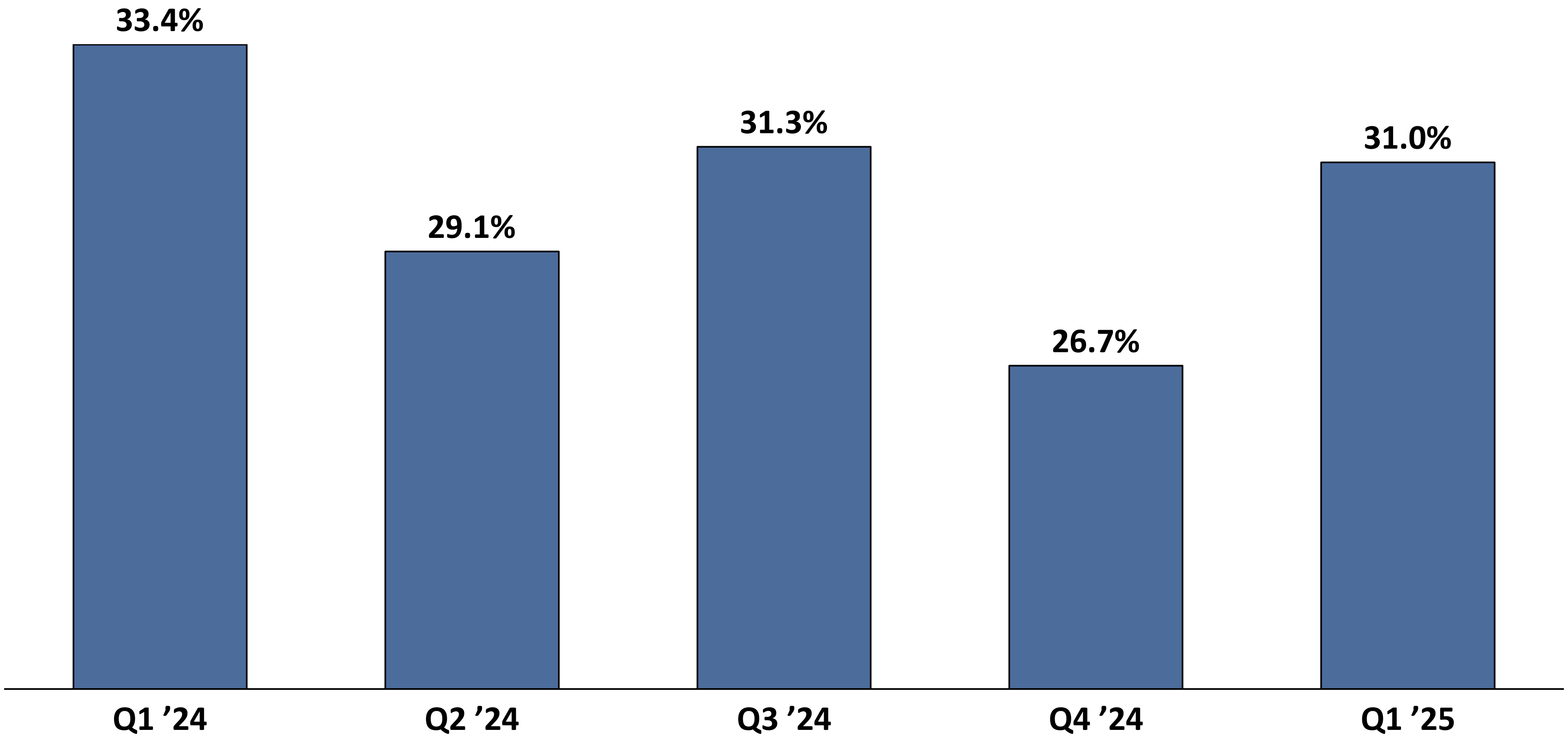
Q1’25 Sales confirm path to normalization





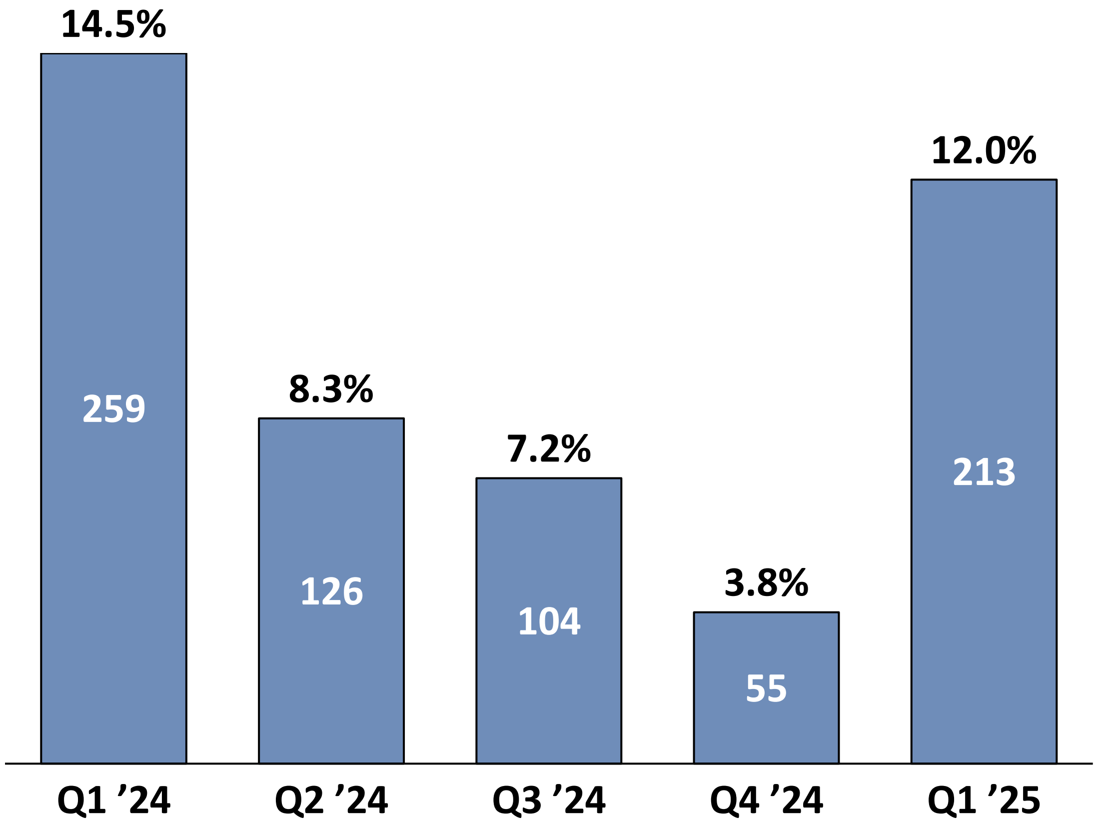
Gross profit stable despite volatility in commodity costs



Solid recovery in PBT & PAT to continue in coming quarters

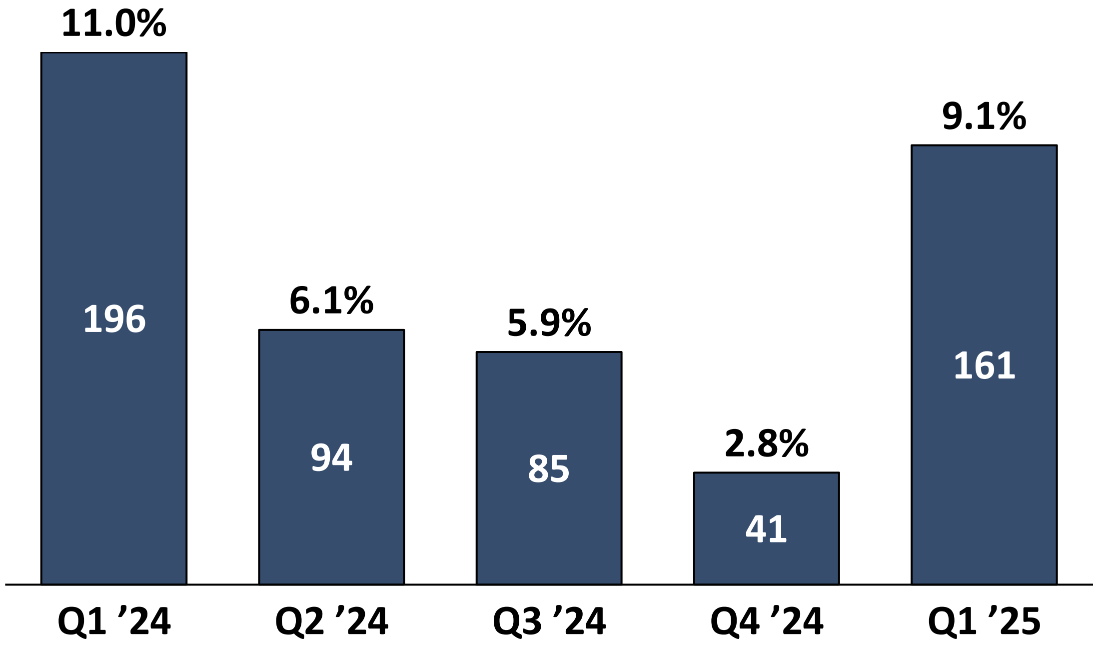
Profit Before Tax (PBT)

(Amount in RM Mio)



Profit After Tax (PAT)

(Amount in RM Mio)



Cash flow driven by working capital discipline and CAPEX sequencing

Amounts in RM Mio	YTD Mar 2025	YTD Mar 2024
PBT adjusted for depreciation & interest	**290**	**333**
→ (Increase)/Decrease in working capital	73	(88)
→ Income tax & others*	(30)	(82)
Net Cash from Operating Activities	**333**	**163**
→ Capital investment	(31)	(66)
Cash Flow after Investing Activities	**302**	**97**

** Income Tax & others includes retirement benefit paid of RM55.6 Million in Q1 2024*

2025 Closing Remarks

- Previous guidance confirmed: Return to healthy growth by H1 2025
- Continuous focus on efficiency, cost savings and digitalization to offset commodity costs and channel funds towards brand building
- Solid commercial plans for core portfolio and “bigger, better and bolder” innovation launches
- Relentless commitment to lead in sustainability and social community projects

THANK YOU